



**RUTGERS**  
New Jersey Agricultural  
Experiment Station

Rutgers Office Of Continuing Professional Education  
102 Ryders Lane  
New Brunswick, NJ 08901  
(848) 932-7317  
[www.cpe.rutgers.edu](http://www.cpe.rutgers.edu)

## Landscape Management II Certificate

You will learn planning, design, and construction skills to help you serve more complex customer demands and grow a diverse and profitable portfolio. Training includes hands-on activities.

### Required Courses:

- Introduction to Plant Identification (two days, fall) - Learn plant classification and biology basics to better understand how plants and trees are grouped and identified.
- Landscape Plants: Identification, Selection & Application (11 consecutive Friday mornings, January - March). Gain a comprehensive knowledge of plants and how to best use them in a landscape.
- Landscape Lighting (two days, winter) - Acquire a good working knowledge of electricity, as well as the design and installation of popular wired and wireless lighting systems.
- Landscape Design I: The Basics (8 consecutive Friday afternoons, January - March) - Develop your eye for good design and improve your hand at drafting techniques.
- Concrete Pavers (one day, winter) - Learn about excavation, installation, cutting, and estimating. Attend an \*optional second day where you'll get hands-on experience.
- Beds and Borders (two days, winter) - Learn to create and maintain outstanding borders within a residential property.
- Designing and Installing Retaining Walls (one day, winter) - Learn about design factors, material selection, and price estimating. Attend an \*optional second day where you'll get hands-on experience.
- Outdoor Entertainment Spaces: Kitchens, Firepits & More (one day, winter) - Learn about the construction of these increasingly popular outdoor spaces. Attend an \*optional second day where you'll get hands-on experience.
- Sustainable Landscape Design (one day, winter) - Make your landscapes more maintainable, environmentally sound, cost effective, and aesthetically pleasing.
- **ELECTIVE COURSES - Choose one of the following:**
  - Common Sense Business and Pricing Strategies (one day, fall) - Proper pricing and negotiating will ensure a higher profit margin, as well as more successful bids.
  - Better Business Management Skills for the Landscaping Professional (one day, winter) - Marcus vandeVliet will provide you with immediate solutions to make your business more profitable.
  - Making the Most Out of the Internet and Your Website (half day, winter) - Are you getting the most possible gain from your internet presence? This class will show you how to do it.
  - Landscape Project Management (one day, winter) - Marcus VandeVliet will show you how to manage landscaping projects. Topics include budgeting, man-hour management, and job costing.

**TOTAL COST: \$3950**

All classes will be held at the Rutgers campus in New Brunswick. Dates of classes subject to change. For current class dates and other information, please visit [www.cpe.rutgers.edu/lsm2](http://www.cpe.rutgers.edu/lsm2) or call (848) 932-7317 and get started today!